



FINANCIAL RESPONSIBILITY

ACCOUNTING BASICS



IS THIS COMPANY HEALTHY?

- Dave's Concrete installs retaining walls. They average four jobs a month, they charge \$30,000 on an average job.
- The company has 17 employees spread across all jobs. The average hourly rate is \$45
- The company gets concrete for \$210 a cubic yard. An average wall is about 6 cubic yards.
- The company has to rent a crane for 3 days on half their jobs. They cost an average of \$700 per day.
- The company has additional overhead expenses of 20% (Office staff, insurance, etc.)

DAVE'S CONCRETE

- Sales:

- \$30,000 per job
- 4 jobs per month
- \$120,000 in sales every month.

- Expenses:

- 17 employees making \$45 an hour, for 40 hours every week, factoring for four weeks in a month.
 - \$122,400
- Concrete is $\$210 \times 6$
 - \$1,260 per job four times a month
 - \$5,040
- Crane rental is \$700 times three, for two jobs.
 - \$4200
- Overhead is 20% of \$120,000
 - \$24,000

DAVE'S MONTHLY P&L

- Total sales:
 - \$120,000
- Total expenses:
 - \$155,640
- Total Profit/Loss
 - (\$35,640)

DIRECT COSTS (VARIABLE COSTS/COGS)

- Costs that can be allocated to specific jobs
 - Labor
 - Materials
 - Subcontractors
 - Etc.



FIXED COSTS (OVERHEAD)

- Costs that can't be allocated to a job
- Typically do not change with added customers
- General operations
 - Office expenses
 - Rent
 - Office labor
 - Insurance
 - Free estimates



DIRECT COSTS OR OVERHEAD?

• Labor:	\$20,000	• Direct Cost
• Rent:	\$8,000	• Overhead
• Insurance:	\$2,500	• Overhead
• Advertising:	\$500	• Overhead
• Job Materials:	\$30,000	• Direct Cost
• Office Supplies:	\$4,000	• Overhead
• Legal Fees:	\$5,000	• Overhead

JOB COSTING

- What is it?
- Why is it important?
- Keep it simple to start
- Estimates vs Actuals



PROFIT ANALYSIS

- Are we actually making money?
- Gross profit
- Sales – COGS = Gross Profit
- Net income
- Gross Profit – OH = Net Income



GROSS PROFIT= SALES- DIRECT COSTS

GROSS PROFIT= SALES- DIRECT COSTS

- Sales: \$100,000
- Labor: -\$20,000
- Job Materials: -\$30,000
- Gross Profit: \$50,000

NET INCOME= GP- OVERHEAD

- Labor: \$20,000
- Rent: \$8,000
- Insurance: \$2,500
- Advertising: \$500
- Job Materials: \$30,000
- Office Supplies: \$4,000
- Legal Fees: \$5,000
- Sales: \$100,000

NET INCOME= GP- OVERHEAD

• Gross Profit:	\$50,000
• Rent:	-\$8,000
• Insurance:	-\$2,500
• Advertising:	-\$500
• Office Supplies:	-\$4,000
• <u>Legal Fees:</u>	<u>-\$5,000</u>
• Net Income:	\$30,000

PROFIT & LOSS REPORT

• Sales:	\$100,000
• Labor:	-\$20,000
• <u>Job Materials:</u>	<u>-\$30,000</u>
• Gross Profit:	\$50,000
• Rent:	-\$8,000
• Insurance:	-\$2,500
• Advertising:	-\$500
• Office Supplies:	-\$4,000
• <u>Legal Fees:</u>	<u>-\$5,000</u>
• Net Income:	\$30,000

RECORDKEEPING

- Why it's important?
 - Decision making
 - Tax strategy
 - Required



WHAT STUFF TO KEEP?

- Receipts
- Bank statements
- Invoices
- Purchase documents



HOW LONG TO KEEP STUFF?

- Fraudulent return – forever
- 7 years
- For the test –
- 3 Years



CHOOSING AN ECOSYSTEM

- Software we like
 - QuickBooks Online
- Why we like it
 - Accessibility
 - Price
 - Job costing



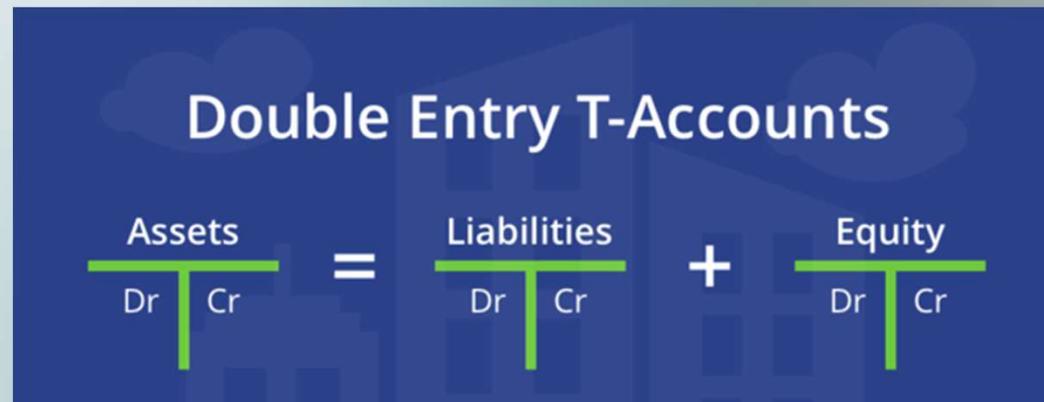
CAN YOU GET AWAY WITH NO SOFTWARE?

- Kind of



DOUBLE ENTRY CONCEPT

- What is it?
 - Every transaction is recorded twice
- Why do we do it?
 - To get a complete picture of both the income statement and the balance sheet



WHAT DOES IT LOOK LIKE WITHOUT DOUBLE ENTRY?

- No balance sheet

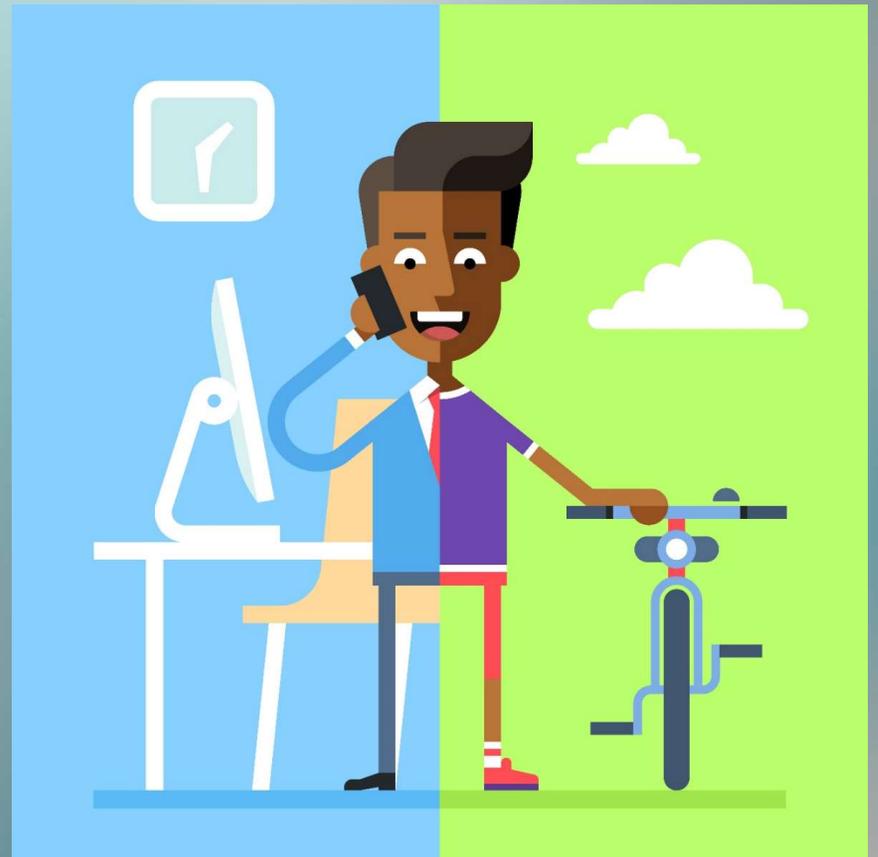
GENERALLY ACCEPTED ACCOUNTING PRINCIPLES

- What is GAAP?
 - The accounting rules
- Where did it come from?
 - Started in 1936 and has evolved since



BUSINESS ENTITY CONCEPT

- Every business is treated as a separated entity
- Do not intermingle finances
- Open a separate checking account for the business



EXAMPLE

- Mike runs a small construction company as a sole proprietor.
- The company shows relatively low gross profits every month (\$3-4,000)
- Mike has all his funds stored in his personal checking account.
- When Mike files his taxes for the year the IRS disallows his business expenses because they're intermingled with his personal accounts.
- Mike applies for a business loan, but is denied because the company doesn't actually show any income.

COST PRINCIPLE

- Recorded at purchase price
- No matter the current valuation



EXAMPLE

- Mike buys a used CAT Skid Steer from a family member. The Skid Steer is valued at \$5,000 but Mike only pays \$1,000 for it.
- Mike lists the Skid Steer in his balance sheet for \$5,000
- Mike gets audited on his taxes for the year, and the IRS throws out his deduction for the Skid Steer.

CASH BASIS ACCOUNTING

- Record transactions as they occur in the bank account or when cash changes hands



ACCRUAL BASIS ACCOUNTING

- Record transactions as they actually happen
- Matching principle – match revenue and expenses
- Accounts Receivable



ACCRUAL BASIS TYPES

- Completed Contract
 - Revenue and expenses are completed at job completion
- Percentage Of Completion Method
 - Long term jobs
 - Revenue and expenses are recognized throughout the life of the job based on estimates of the job's completion percentage

CASH BASIS VS ACCRUAL

Contractor A issues an invoice for a \$12,000 dollar job they completed in April. The direct costs for the job totaled to \$4,000 The client pays \$6,000 on receipt of the invoice and the remaining \$6,000 in May.

- If the company is using a cash basis system, how much profit will they show for April?
 - \$6,000 paid up front
 - (\$4,000) in expenses
 - Total profit: \$2,000
- If the company is using an accrual basis system how much profit will they show for April?
 - \$12,000 invoiced in April
 - (\$4,000) in expenses
 - Total profit: \$8,000

SO WHEN DO I USE CASH/ACCRUAL?

- Use cash for taxes.
- Use accrual for making business decisions.



CHART OF ACCOUNTS

- List of accounts where transactions will be categorized
- Buckets for grouping transactions to make financials easy to read
- Numbered or not

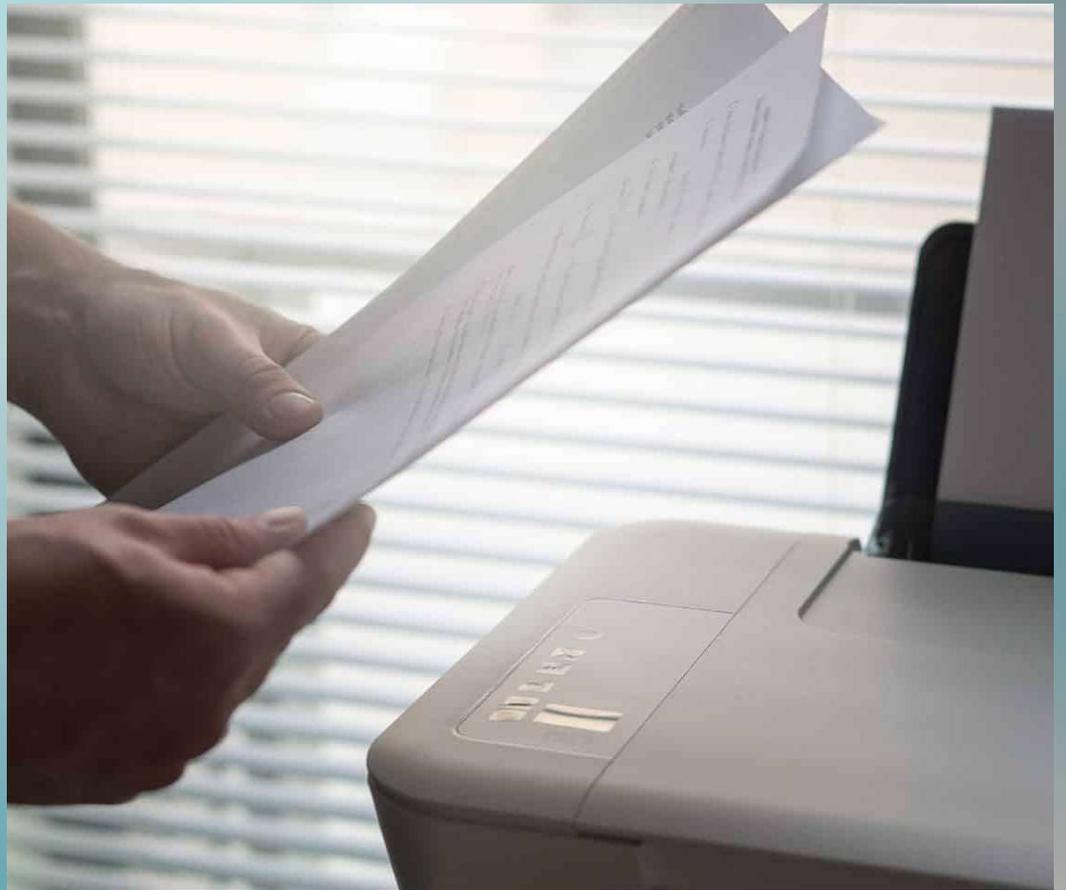


CHART OF ACCOUNTS

- Revenue
- Expenses
- Assets
- Liabilities
- Equity

FINANCIAL STATEMENTS

- End goal of accounting for transactions



BALANCE SHEET

- What does it do?
 - Shows the financial position of a company
 - Snapshot in time
- $\text{Equity} = \text{Assets} - \text{Liabilities}$



CHART OF ACCOUNTS

- Revenue
- Expenses
- Assets: Balance Sheet
- Liabilities: Balance Sheet
- Equity: Balance Sheet

Craig's Design and Landscaping Services

BALANCE SHEET

As of January 31, 2019

	TOTAL
▼ ASSETS	
▶ Current Assets	\$609,941.29
▶ Fixed Assets	\$433,495.00
TOTAL ASSETS	\$1,043,436.29
▼ LIABILITIES AND EQUITY	
▶ Liabilities	\$451,097.33
▶ Equity	\$592,338.96
TOTAL LIABILITIES AND EQUITY	\$1,043,436.29

ASSETS = LIABILITIES + EQUITY

- Labor: \$20,000
- Rent: \$10,000
- Truck: \$70,000
- Truck Loan: \$60,000
- Job Materials: \$40,000
- Cash: \$30,000
- Accounts Payable: \$10,000
- Sales: \$100,000

ASSETS = LIABILITIES + EQUITY

- Assets:
 - Cash \$30,000
 - Truck \$70,000
- Total Assets \$100,000
- Liabilities:
 - A/P \$10,000
 - Truck Loan \$60,000
- Total Liabilities \$70,000
- Total Equity \$30,000

INCOME STATEMENT

- Also called a P&L – because it shows the profit or loss during a period of time
- Net Income = Revenue - Expenses

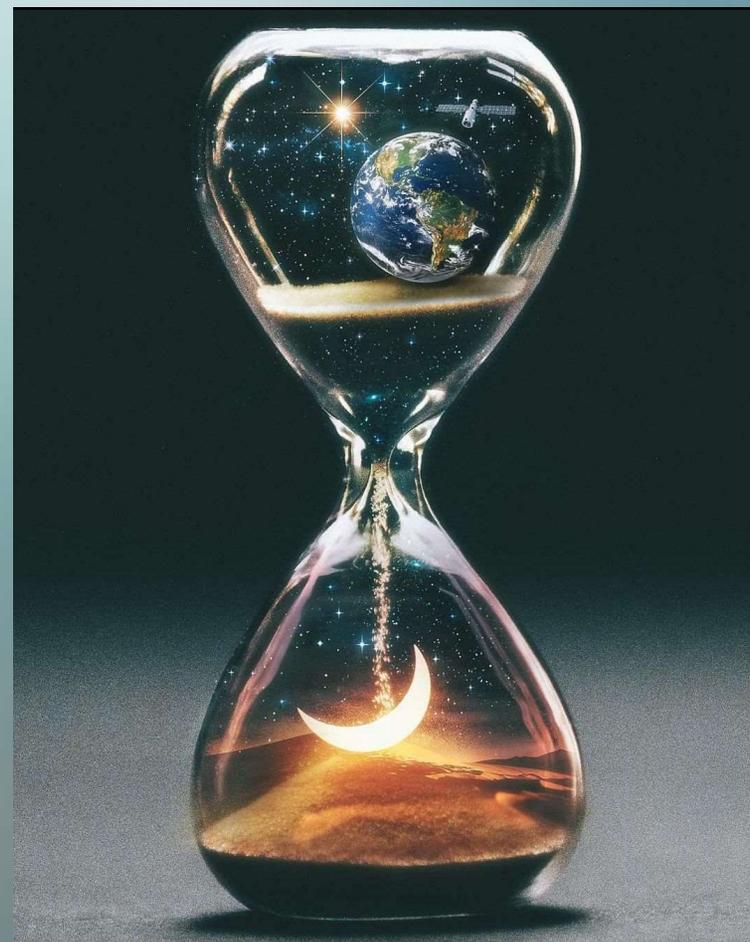


CHART OF ACCOUNTS

- Revenue: Income Statement
- Expenses: Income Statement
- Assets
- Liabilities
- Equity

Craig's Design and Landscaping Services

PROFIT AND LOSS

January - December 2019

	TOTAL
▶ Income	\$1,032,654.25
▼ Cost of Goods Sold	
Cost of labor - COS	309,240.00
Materials	546,324.00
Total Cost of Goods Sold	\$855,564.00
GROSS PROFIT	\$177,090.25
▶ Expenses	\$159,566.65
NET OPERATING INCOME	\$17,523.60
▼ Other Expenses	
Miscellaneous	250.00
Total Other Expenses	\$250.00
NET OTHER INCOME	\$ -250.00
NET INCOME	\$17,273.60

REVENUE - EXPENSES = NET INCOME

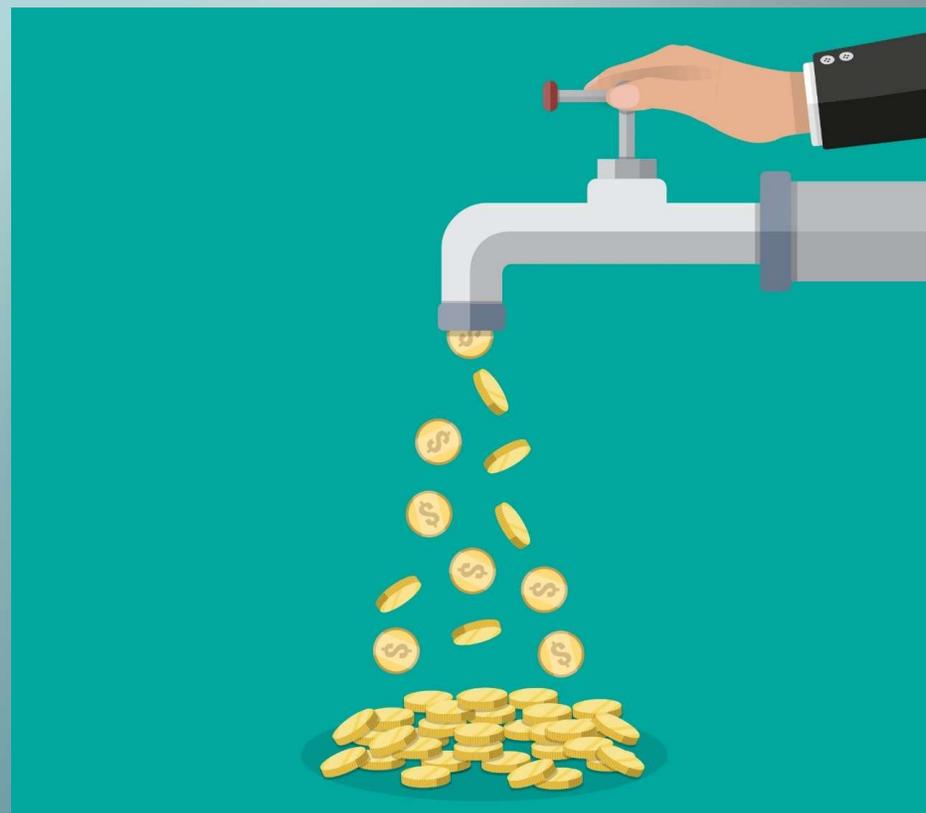
- Labor: \$20,000
- Rent: \$10,000
- Truck: \$70,000
- Truck Loan: \$60,000
- Job Materials: \$40,000
- Cash: \$30,000
- Accounts Payable: \$10,000
- Sales: \$100,000

REVENUE - EXPENSES = NET INCOME

- Sales: \$100,000
- Labor: -\$20,000
- Rent: -\$10,000
- Job Materials: -\$40,000
- Total Expenses: -\$70,000
- Net Income: \$30,000

CASH FLOW STATEMENT

- Reports cash generated during a certain period of time
- Operations, investing, financing sections



OWNER EQUITY STATEMENT

- Value of the assets that have no liabilities



BREAK EVEN ANALYSIS

- Shows how much revenue is required to cover costs
- Fixed costs divided by contribution margin



BREAK EVEN EXAMPLE

- Materials: 50% of sales
- Labor: 30% of sales
- Insurance: \$1,000
- Rent: \$2,000
- What is the Break Even point in sales?



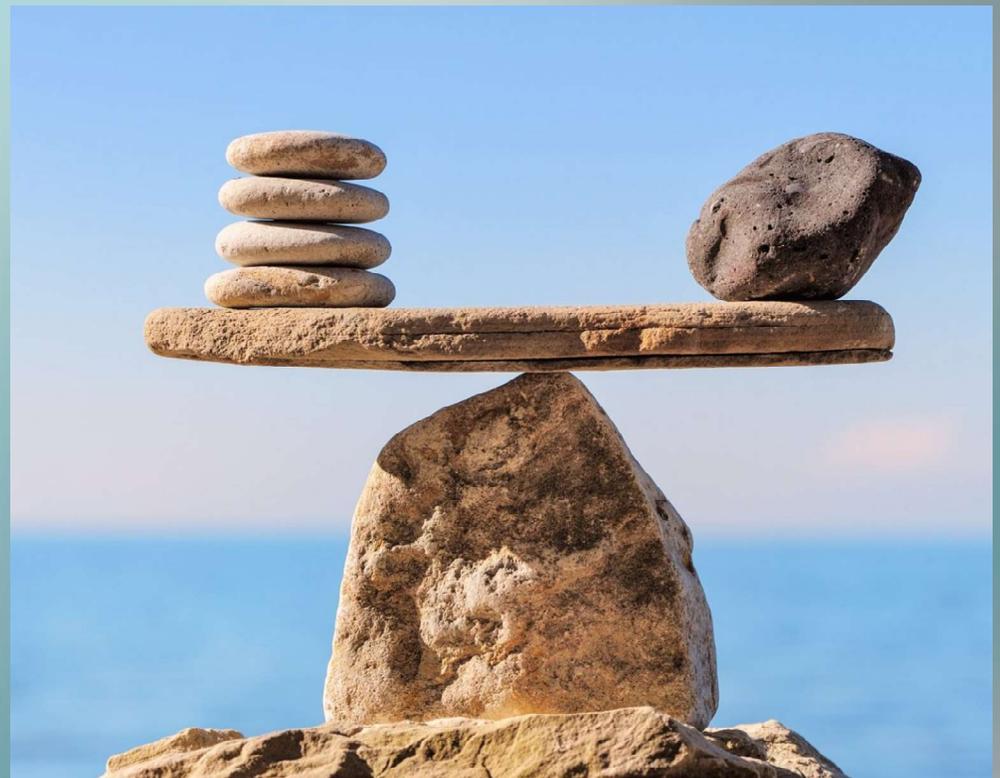
CONTRIBUTION MARGIN

- How much money you have left over after your direct costs.
- Calculated by taking your Sales and subtracting your Cost of Goods Sold.

CM = SALES - COGS

- Materials: 50%
- Labor: 30%
- Insurance: \$1,000
- Rent: \$2,000
- What is the Contribution Margin?

- Answer: $100\% - 80\% = 20\%$



BE = FIXED COSTS / CM

- Materials: 50%
- Labor: 30%
- Insurance: \$1,000
- Rent: \$2,000
- What is the Break Even point in sales?

- Answer: $\$3,000 / .2 = \$15,000$



TARGET PROFIT EXAMPLE

- A company has a goal of \$50,000 of net income before taxes next year.
- The company knows it will incur \$100,000 of expenses next year.
- What is the minimum amount of revenue the company can earn to reach the net income goal?

- Answer: $\$50,000 + \$100,000 = \$150,000$

TARGET PROFIT EXAMPLE

- A company has a goal of \$50,000 of net income next year.
- The company knows it will incur \$100,000 of fixed costs next year.
- The company has a contribution margin of 30%.
- What is the minimum amount of revenue the company can earn to reach the net income goal?

- Answer: $(\$50,000 + \$100,000) / .30 = \$500,000$

EXAMPLE

- Mike's company installs rain gutters. He has on average 2 jobs running every week. The average install costs the customer \$6,000.
- Mike has a four man crew spread between the two jobs. The average hourly rate for his team is \$35
- Mike does not yet own his own seamless machine, he has to rent one for each job for \$800.
- Mike's raw material costs are around \$1,500 per job.
- Mike has an additional overhead of 20% (Office Staff, insurance, etc.)
- Mike wants to finish the year with an extra \$20,000 in pocket. Does he need to raise his prices?

MIKE'S WEEK

- Sales

- \$6,000 per job
- 2 jobs a week
- Total earnings: \$12,000 per week

- Expenses

- Labor: \$35 an hour
 - Times four employees
 - Times forty hours
 - \$5,600 per week
- \$800 to rent machine
 - \$1,600 per week
- Raw materials: \$1,500 per job
 - \$3,000 per week
- Overhead: 20% of sales
 - \$2,400 per week
- Total Expenses: \$12,600

MIKE'S WEEKLY P&L

- Total Sales: \$12,000
- Total Expenses: \$12,600

- Mike is at a \$600 loss every week.

- $\$20,000/52=385$: to earn an additional \$20,000 for the year, Mike would need to increase weekly revenue by \$385

- He would also need to increase his weekly revenue by \$600 to cover his weekly loss

- Mike needs to increase his prices by \$493 (\$985 per week/2 jobs per week) per job to meet his goal and fix his losses.

FINANCIAL RATIOS (5-12)

- Current Ratio
- Return on Equity
- Debt Ratio
- Gross Profit Margin
- Net Profit Margin



CURRENT RATIO

- Liquidity ratio
- Measures ability to pay obligations due within one year
- Current Ratio = $\text{Current Assets} / \text{Current Liabilities}$

CURRENT RATIO EXAMPLE 1

- Current assets = \$175,000
- Current liabilities = \$100,000
- What is the current ratio?

CURRENT RATIO EXAMPLE 2

- Cash = \$45,000
- Accounts Receivable = \$60,000
- Vehicle = \$45,000
- Accounts payable = \$20,000
- Credit card balance = \$20,000
- Long term note payable = \$45,000
- Equity = \$65,000
- What is the current ratio?

RETURN ON EQUITY

- Measures financial performance
- Return on equity = Net Income / Total Equity

RETURN ON EQUITY EXAMPLE 1

- Net Income = 10,000
- Total Equity = 65,000
- What is the return on equity?

RETURN ON EQUITY EXAMPLE 2

- Cash = \$45,000
- Accounts Receivable = \$60,000
- Vehicle = \$45,000
- Accounts payable = \$20,000
- Credit card balance = \$20,000
- Long term note payable = \$45,000
- Equity = \$65,000
- Net Income = \$10,000
- What is the return on equity?

DEBT RATIO

- Measures the amount of leverage used by a company
- Debt Ratio = Total Liabilities / Total Assets

DEBT RATIO EXAMPLE 1

- Total assets = \$85,000
- Total liabilities = \$40,000
- What is the debt ratio?

DEBT RATIO EXAMPLE 2

- Cash = \$45,000
- Accounts Receivable = \$60,000
- Vehicle = \$45,000
- Accounts payable = \$20,000
- Credit card balance = \$20,000
- Long term note payable = \$45,000
- Equity = \$65,000
- Net Income = \$10,000
- What is the debt ratio?

GROSS PROFIT MARGIN

- Tells us how much is left over for overhead and profit
- Gross profit margin = $\text{Gross Profit} / \text{Revenue}$

GROSS PROFIT MARGIN EXAMPLE 1

- Gross profit = \$40,000
- Revenue = \$85,000
- What is the gross profit margin?

GROSS PROFIT MARGIN EXAMPLE 2

- Labor: \$20,000
- Rent: \$8,000
- Insurance: \$2,500
- Advertising: \$500
- Job Materials: \$30,000
- Office Supplies: \$4,000
- Legal Fees: \$5,000
- Sales: \$100,000
- What is the gross profit margin?

NET PROFIT MARGIN

- Tells us how much is left over for profit
- Net profit margin = Net Profit / Revenue

NET PROFIT MARGIN EXAMPLE 1

- Net profit = \$6,000
- Revenue = \$40,000
- What is the gross profit margin?

NET PROFIT MARGIN EXAMPLE 2

- Labor: \$20,000
- Rent: \$8,000
- Insurance: \$2,500
- Advertising: \$500
- Job Materials: \$30,000
- Office Supplies: \$4,000
- Legal Fees: \$5,000
- Sales: \$100,000
- What is the net profit margin?

Margin Ratios:

Profit/Income

ig's Design and Landscaping Services

PROFIT AND LOSS
January - December 2019

	TOTAL
▶ Income	\$1,032,654.25
▼ Cost of Goods Sold	
Cost of labor - COS	309,240.00
Materials	546,324.00
Total Cost of Goods Sold	\$855,564.00
GROSS PROFIT	\$177,090.25
▶ Expenses	\$159,566.65
NET OPERATING INCOME	\$17,523.60
▼ Other Expenses	
Miscellaneous	250.00
Total Other Expenses	\$250.00
NET OTHER INCOME	\$ -250.00
NET INCOME	\$17,273.60

D/E Ratio =

Total Liabilities/
Total Equity

Craig's Design and Landscaping Services

BALANCE SHEET

As of January 31, 2019

$451/592 = .76$

	TOTAL
▼ ASSETS	
▶ Current Assets	\$609,941.29
▶ Fixed Assets	\$433,495.00
TOTAL ASSETS	\$1,043,436.29
▼ LIABILITIES AND EQUITY	
▶ Liabilities	\$451,097.33
▶ Equity	\$592,338.96
TOTAL LIABILITIES AND EQUITY	\$1,043,436.29

Current Ratio =

**Current Assets/
Current Liabilities**

Craig's Design and Landscaping Services

BALANCE SHEET 609,941/6,097
As of January 31, 201 = 100.04

	TOTAL
▼ ASSETS	
▶ Current Assets	\$609,941.29
▶ Fixed Assets	\$433,495.00
TOTAL ASSETS	\$1,043,436.29
▼ LIABILITIES AND EQUITY	
▼ Liabilities	
▶ Current Liabilities	\$6,097.33
▶ Long-Term Liabilities	\$445,000.00
Total Liabilities	\$451,097.33
▶ Equity	\$592,338.96
TOTAL LIABILITIES AND EQUITY	\$1,043,436.29

ROE =

Net Income /
Equity

Craig's Design and Landscaping Services

BALANCE SHEET As of January 31, 2019

442 / 592 =
74.66%

	TOTAL
▼ ASSETS	
▶ Current Assets	\$609,941.29
▶ Fixed Assets	\$433,495.00
TOTAL ASSETS	\$1,043,436.29
▼ LIABILITIES AND EQUITY	
▼ Liabilities	
▶ Current Liabilities	\$6,097.33
▶ Long-Term Liabilities	\$445,000.00
Total Liabilities	\$451,097.33
▼ Equity	
Opening Balance Equity	0.00
Retained Earnings	149,995.68
Net Income	442,343.28
Total Equity	\$592,338.96
TOTAL LIABILITIES AND EQUITY	\$1,043,436.29

INCOME STATEMENT/BALANCE SHEET?

- Which financial statement could we use to calculate Gross Profit Margin?
- Which financial statement could we use to calculate the Current Ratio?
- Which financial statement could we use to calculate the Debt Ratio?
- Which financial statement could we use to calculate Net Profit Margin?
- Which financial statement could we use to calculate Return on Equity?

CASH FLOW

- The importance of managing cash flow:
- For example:
 - A project with high margins but draws scheduled 120 days after completion could drive a company out of business.
 - A project with large front end draws could lead a company to believe they're making more profit than they actually are.

INVOICING

- Contributor to cash flow.
- Often overlooked, but significant.



FEDERAL ESTIMATED QUARTERLY TAX

- Most businesses are required to pay taxes on a quarterly rather than annual basis.
 - Pay As You Go System
- You have to pay either 90% of the current year, or 100% of the prior.

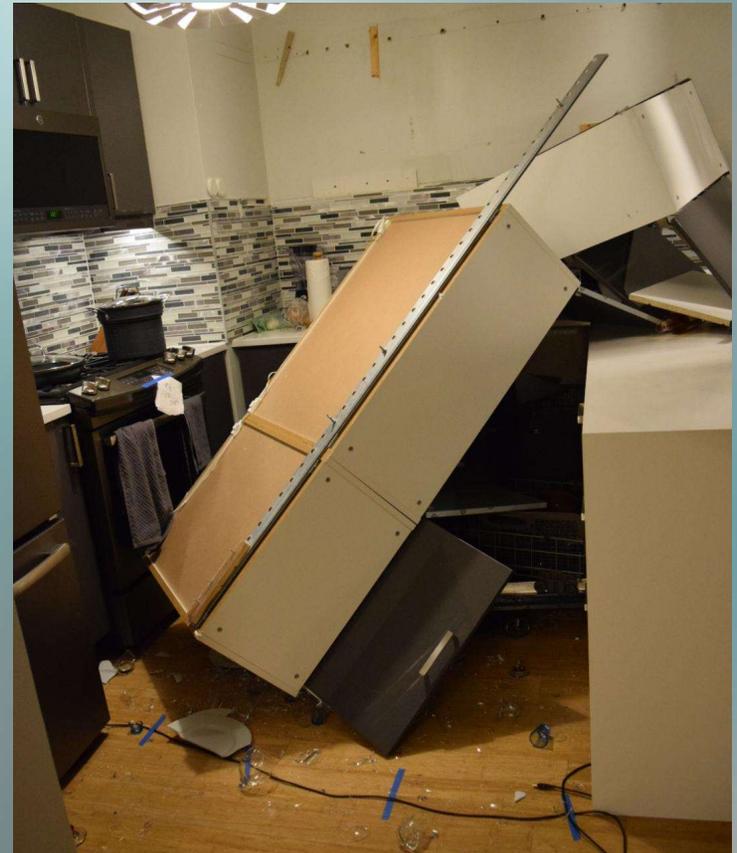


FEDERAL QUARTERLY TAX SCHEDULE

- April 15
- June 15
- September 15
- January 15

UTAH SALES AND USE TAX

- Most contractors do not have to collect sales tax.
- Craftsmen producing assets that are not attached to the property may still need to collect sales tax.



FORM 1099

- Required to pay to anyone providing services
- Over \$600 in one year
- Not needed for S or C corps
- Issue 1099 to subcontractor and file the 1099 with the IRS
- File Form 1096 with the IRS
- Much easier to do this electronically



TAXES



TAX STRATEGY

- What is a tax strategy?

PROFIT & LOSS REPORT

• Sales:	\$100,000
• Labor:	-\$20,000
• <u>Job Materials:</u>	<u>-\$30,000</u>
• Gross Profit:	\$50,000
• Rent:	-\$8,000
• Insurance:	-\$2,500
• Advertising:	-\$500
• Office Supplies:	-\$4,000
• <u>Legal Fees:</u>	<u>-\$5,000</u>
• Net Income:	\$30,000

WHAT IS DEDUCTIBLE

- Reasonable
- Necessary



2021 Brackets



Tax Rate	Single	Married Filing Jointly
10%	Up to \$9,950	Up to \$19,900
12%	\$9,951 to \$40,525	\$19,901 to \$81,050
22%	\$40,526 to \$86,375	\$81,051 to \$172,750
24%	\$86,376 to \$164,925	\$172,751 to \$329,850
32%	\$164,926 to \$209,425	\$329,851 to \$418,850
35%	\$209,426 to \$523,600	\$418,851 to \$628,300
37%	\$523,601 or more	\$628,301 or more



\$100,000 income - Single Status

2021 Brackets



\$100,000 income - Single Status			
Top Amount	Taxable Amount	Tax Rate	Tax
Up to 9,950	9,950	10%	995

2021 Brackets



\$100,000 income - Single Status			
Top Amount	Taxable Amount	Tax Rate	Tax
Up to 9,950	9,950	10%	995
9,951 to 40,525	30,574	12%	3,669
40,526 to 86,375	45,849	22%	10,087

2021 Brackets



\$100,000 income - Single Status			
Top Amount	Taxable Amount	Tax Rate	Tax
Up to 9,950	9,950	10%	995
9,951 to 40,525	30,574	12%	3,669
40,526 to 86,375	45,849	22%	10,087
86,375 to 164,925	13,625	24%	3,270
		18%	18,021

2021 Brackets

Individual Taxpayers

If Taxable Income Is Between:	The Tax Due Is:
0 - \$9,950	10% of taxable income
\$9,951 - \$40,525	\$995 + 12% of the amount over \$9,950
\$40,526 - \$86,375	\$4,664 + 22% of the amount over \$40,525
\$86,376 - \$164,925	\$14,751 + 24% of the amount over \$86,375
\$164,926 - \$209,425	\$33,603 + 32% of the amount over \$164,925
\$209,426 - \$523,600	\$47,843 + 35% of the amount over \$209,425
\$523,601	\$157,804.25 + 37% of the amount over \$523,600

Income	100,000
minus	86,375
equals	13,625
times	24%
equals	3,270
plus	14,751
equals	18,021

W2 Wage = \$15,110

Form **1040** Department of the Treasury — Internal Revenue Service (99) **2020** U.S. Individual Income Tax Return OMB No. 1545-0074 IRS Use Only — Do not write or staple in this space.

Filing Status Single Married filing jointly Married filing separately (MFS) Head of household (HOH) Qualifying widow(er) (QW)

Check only one box. If you checked the MFS box, enter the name of your spouse. If you checked the HOH or QW box, enter the child's name if the qualifying person is a child but not your dependent ▶

Your first name and middle initial _____ Last name _____ Your social security number _____

If joint return, spouse's first name and middle initial _____ Last name _____ Spouse's social security number _____

Home address (number and street). If you have a P.O. box, see instructions. Apt. no. _____ Presidential Election Campaign

City, town, or post office. If you have a foreign address, also complete spaces below. State _____ ZIP code _____ Check here if you, or your spouse if filing jointly, want \$3 to go to this fund. Checking a box below will not change your tax or refund.

Foreign country name _____ Foreign province/state/county _____ Foreign postal code _____ You Spouse

At any time during 2020, did you receive, sell, send, exchange, or otherwise acquire any financial interest in any virtual currency? Yes No

Standard Deduction **Someone can claim:** You as a dependent Your spouse as a dependent Spouse itemizes on a separate return or you were a dual-status alien

Age/Blindness You: Were born before January 2, 1956 Are blind Spouses Was born before January 2, 1956 Is blind

Dependents (see instructions):

(1) First name	Last name	(2) Social security number	(3) Relationship to you	(4) Child tax credit	Credit for other dependents

1	Wages, salaries, tips, etc. Attach Form(s) W-2	1	100,000.
2a	Tax-exempt interest	2a	
	b Taxable interest	2b	
3a	Qualified dividends	3a	
	b Ordinary dividends	3b	
4a	IRA distributions	4a	
	b Taxable amount	4b	
5a	Pensions and annuities	5a	
	b Taxable amount	5b	
6a	Social security benefits	6a	
	b Taxable amount	6b	
7	Capital gain or (loss). Attach Schedule D if required. If not required, check here	7	
8	Other income from Schedule 1, line 9	8	
9	Add lines 1, 2b, 3b, 4b, 5b, 6b, 7, and 8. This is your total income	9	100,000.
10	Adjustments to income:		
a	From Schedule 1, line 22	10a	
b	Charitable contributions if you take the standard deduction. See instructions	10b	
c	Add lines 10a and 10b. These are your total adjustments to income	10c	
11	Subtract line 10c from line 9. This is your adjusted gross income	11	100,000.
12	Standard deduction or itemized deductions (from Schedule A)	12	12,400.
13	Qualified business income deduction. Attach Form 8995 or Form 8995-A	13	
14	Add lines 12 and 13	14	12,400.
15	Taxable income. Subtract line 14 from line 11. If zero or less, enter -0-	15	87,600.

Standard Deduction for — Single or Married filing separately, \$12,400 Married filing jointly or Qualifying widow(er), \$24,800 Head of household, \$18,650 If you checked any box under Standard Deduction, see instructions.

BAA For Disclosure, Privacy Act, and Paperwork Reduction Act Notice, see separate instructions. Form 1040 (2020)

Form 1040 (2020) Page 2

16 Tax (see instructions). Check if any from Form(s): 1 8814

2 4972 3

16	15,110.
17	
18	15,110.
19	
20	
21	0.
22	15,110.
23	
24	15,110.
25	
a	25a
b	25b
c	25c
d	25d
26	
27	27
28	28
29	29
30	30
31	31
32	
33	0.
34	
35a	
b	
c	
d	
36	36
37	15,110.
38	38

Refund

34 If line 33 is more than line 24, subtract line 24 from line 33. This is the amount you overpaid

35a Amount of line 34 you want refunded to you. If Form 8888 is attached, check here

b Routing number _____ c Type: Checking Savings

d Account number _____

36 Amount of line 34 you want applied to your 2021 estimated tax _____ 36

Amount You Owe

37 Subtract line 33 from line 24. This is the amount you owe now _____ 37

Note: Schedule H and Schedule SE filers, line 37 may not represent all of the taxes you owe for 2020. See Schedule 3, line 12e, and its instructions for details.

38 Estimated tax penalty (see instructions) _____ 38

Third Party Designee

Do you want to allow another person to discuss this return with the IRS? See instructions Yes. Complete below. No

Designee's name **ANDREW POLLOCK, CPA** Phone no. **(801)-707-4000** Personal identification number (PIN) **12278**

Sign Here

Under penalties of perjury, I declare that I have examined this return and accompanying schedules and statements, and to the best of my knowledge and belief, they are true, correct, and complete. Declaration of preparer (other than taxpayer) is based on all information of which preparer has any knowledge.

Your signature _____ Date _____ Your occupation **CLERICAL**

Spouse's signature. If a joint return, both must sign. _____ Date _____ Spouse's occupation _____

Preparer's name **ANDREW POLLOCK, CPA** Preparer's signature **ANDREW POLLOCK, CPA** Date _____ PTIN _____ Check if: Self-employed

Firm's name **INTEGRATED CPAS, PLLC** Firm's address **3191 S VALLEY STREET SALT LAKE CITY, UT 84109** Firm's EIN **801-707-4000**

Go to www.irs.gov/Form1040 for instructions and the latest information. Form 1040 (2020)

LLC - Schedule C Earnings = 24,093

Form **1040** Department of the Treasury — Internal Revenue Service (99) **2020** U.S. Individual Income Tax Return OMB No. 1545-0074 IRS Use Only — Do not write or staple in this space.

Filing Status Single Married filing jointly Married filing separately (MFS) Head of household (HOH) Qualifying widow(er) (QW)

Check only one box. If you checked the MFS box, enter the name of your spouse. If you checked the HOH or QW box, enter the child's name if the qualifying person is a child but not your dependent ▶

Your first name and middle initial Last name Your social security number

If joint return, spouse's first name and middle initial Last name Spouse's social security number

Home address (number and street). If you have a P.O. box, see instructions. Apt. no. Presidential Election Campaign

City, town, or post office. If you have a foreign address, also complete spaces below. State ZIP code

Foreign country name Foreign province/state/county Foreign postal code You Spouse

At any time during 2020, did you receive, sell, send, exchange, or otherwise acquire any financial interest in any virtual currency? Yes No

Standard Deduction Someone can claim: You as a dependent Your spouse as a dependent Spouse itemizes on a separate return or you were a dual-status alien

Age/Blindness You: Were born before January 2, 1956 Are blind Spouses: Was born before January 2, 1956 Is blind

Dependents (see instructions):

(1) First name	Last name	(2) Social security number	(3) Relationship to you	(4) <input checked="" type="checkbox"/> if qualifies for (see instructions):	
				Child tax credit	Credit for other dependents
				<input type="checkbox"/>	<input type="checkbox"/>
				<input type="checkbox"/>	<input type="checkbox"/>

1 Wages, salaries, tips, etc. Attach Form(s) W-2. **1**

2a Tax-exempt interest **2a** b Taxable interest **2b**

3a Qualified dividends **3a** b Ordinary dividends **3b**

4a IRA distributions **4a** b Taxable amount **4b**

5a Pensions and annuities **5a** b Taxable amount **5b**

6a Social security benefits **6a** b Taxable amount **6b**

7 Capital gain or (loss). Attach Schedule D if required. If not required, check here **7**

8 Other income from Schedule 1, line 9 **8** 100,000.

9 Add lines 1, 2b, 3b, 4b, 5b, 6b, 7, and 8. This is your total income **9** 100,000.

Standard Deduction for —

- Single or Married filing separately, \$12,400
- Married filing jointly or Qualifying widow(er), \$24,800
- Head of household, \$18,650
- If you checked any box under Standard Deduction, see instructions.

10 Adjustments to income:

a From Schedule 1, line 22 **10a** 7,065.

b Charitable contributions if you take the standard deduction. See instructions **10b**

c Add lines 10a and 10b. These are your total adjustments to income **10c**

11 Subtract line 10c from line 9. This is your adjusted gross income **11** 92,935.

12 Standard deduction or itemized deductions (from Schedule A) **12** 12,400.

13 Qualified business income deduction. Attach Form 8995 or Form 8995-A **13** 16,107.

14 Add lines 12 and 13 **14** 12,400.

15 Taxable income. Subtract line 14 from line 11. If zero or less, enter -0- **15** 64,428.

BAA For Disclosure, Privacy Act, and Paperwork Reduction Act Notice, see separate instructions. Form 1040 (2020)

Form 1040 (2020) Page 2

16 Tax (see instructions). Check if any from Form(s): 1 8814

2 4972 3

16 9,964.

17 Amount from Schedule 2, line 3 **17**

18 Add lines 16 and 17 **18** 9,964.

19 Child tax credit or credit for other dependents **19**

20 Amount from Schedule 3, line 7 **20**

21 Add lines 19 and 20 **21** 0.

22 Subtract line 21 from line 18. If zero or less, enter -0- **22** 9,964.

23 Other taxes, including self-employment tax, from Schedule 2, line 10 **23** 14,129.

24 Add lines 22 and 23. This is your total tax **24** 24,093.

25 Federal income tax withheld from:

a Form(s) W-2 **25a**

b Form(s) 1099 **25b**

c Other forms (see instructions) **25c**

d Add lines 25a through 25c **25d**

26 2020 estimated tax payments and amount applied from 2019 return **26**

27 Earned income credit (EIC) **27**

28 Additional child tax credit. Attach Schedule 8812 **28**

29 American opportunity credit from Form 8863, line 8 **29**

30 Recovery rebate credit. See instructions **30**

31 Amount from Schedule 3, line 13 **31**

32 Add lines 27 through 31. These are your total other payments and refundable credits **32**

33 Add lines 25d, 26, and 32. These are your total payments **33** 0.

Refund 34 If line 33 is more than line 24, subtract line 24 from line 33. This is the amount you overpaid **34**

35a Amount of line 34 you want refunded to you. If Form 8888 is attached, check here **35a**

▶ a Routing number c Type: Checking Savings

▶ d Account number

36 Amount of line 34 you want applied to your 2021 estimated tax **36**

Amount You Owe 37 Subtract line 33 from line 24. This is the amount you owe now **37** 24,093.

Note: Schedule H and Schedule SE filers, line 37 may not represent all of the taxes you owe for 2020. See Schedule 3, line 12e, and its instructions for details.

38 Estimated tax penalty (see instructions) **38**

Third Party Designee Do you want to allow another person to discuss this return with the IRS? Yes. Complete below. No

See instructions

Designee's name **ANDREW POLLOCK, CPA** Phone no. **(801)-707-4000** Personal identification number (PIN) **12278**

Sign Here Under penalties of perjury, I declare that I have examined this return and accompanying schedules and statements, and to the best of my knowledge and belief, they are true, correct, and complete. Declaration of preparer (other than taxpayer) is based on all information of which preparer has any knowledge.

Your signature **ANDREW POLLOCK, CPA** Date **12/31/2020** Your occupation **CLERICAL** If the filer is not you, enter an identity protection PIN, enter it here (see inst.) ▶

Spouse's signature, if a joint return, both must sign. Date Spouse's occupation If the filer is not your spouse, enter an identity protection PIN, enter it here (see inst.) ▶

Phone no. Email address

Preparer Use Only Preparer's name **ANDREW POLLOCK, CPA** Preparer's signature **ANDREW POLLOCK, CPA** Date **12/31/2020** PTIN **12345** Check if: Self-employed

Firm's name **INTEGRATED CPAS, PLLC** Phone no. **801-707-4000**

Firm's address **3191 S VALLEY STREET SALT LAKE CITY, UT 84109** Firm's EIN ▶

Go to www.irs.gov/Form1040 for instructions and the latest information. Form 1040 (2020)

LLC – 100,000 in 1120S Earnings = 15,110 + IRS Audit

Form **1040** Department of the Treasury — Internal Revenue Service (99) **2020** U.S. Individual Income Tax Return OMB No. 1545-0074 IRS Use Only — Do not write or staple in this space.

Filing Status Single Married filing jointly Married filing separately (MFS) Head of household (HOH) Qualifying widow(er) (QW)

Check only one box. If you checked the MFS box, enter the name of your spouse. If you checked the HOH or QW box, enter the child's name if the qualifying person is a child but not your dependent ▶

Your first name and middle initial Last name Your social security number

If joint return, spouse's first name and middle initial Last name Spouse's social security number

Home address (number and street). If you have a P.O. box, see instructions. Apt. no. Presidential Election Campaign
Check here if you, or your spouse if filing jointly, want \$3 to go to this fund. Checking a box below will not change your tax or refund.

City, town, or post office. If you have a foreign address, also complete spaces below. State ZIP code

Foreign country name Foreign province/state/county Foreign postal code You Spouse

At any time during 2020, did you receive, sell, send, exchange, or otherwise acquire any financial interest in any virtual currency? Yes No

Standard Deduction Someone can claim: You as a dependent Your spouse as a dependent Spouse itemizes on a separate return or you were a dual-status alien

Age/Blindness You: Were born before January 2, 1956 Are blind Spouse: Was born before January 2, 1956 Is blind

Dependents (see instructions):

(1) First name	Last name	(2) Social security number	(3) Relationship to you	(4) <input checked="" type="checkbox"/> if qualifies for (see instructions): Child tax credit	Credit for other dependents

For more than four dependents, see instructions and check here ▶

1	Wages, salaries, tips, etc. Attach Form(s) W-2	1	
2a	Tax-exempt interest	2a	
		b	Taxable interest
2b		2b	
3a	Qualified dividends	3a	
		b	Ordinary dividends
3b		3b	
4a	IRA distributions	4a	
		b	Taxable amount
4b		4b	
5a	Pensions and annuities	5a	
		b	Taxable amount
5b		5b	
6a	Social security benefits	6a	
		b	Taxable amount
6b		6b	
7	Capital gain or (loss). Attach Schedule D if required. If not required, check here	7	
8	Other income from Schedule 1, line 9	8	100,000.
9	Add lines 1, 2b, 3b, 4b, 5b, 6b, 7, and 8. This is your total income	9	100,000.
10	Adjustments to income:		
a	From Schedule 1, line 22	10a	
b	Charitable contributions if you take the standard deduction. See instructions	10b	
c	Add lines 10a and 10b. These are your total adjustments to income	10c	
11	Subtract line 10c from line 9. This is your adjusted gross income	11	
12	Standard deduction or itemized deductions (from Schedule A)	12	12,400.
13	Qualified business income deduction. Attach Form 8995 or Form 8995-A	13	
14	Add lines 12 and 13	14	
15	Taxable income. Subtract line 14 from line 11. If zero or less, enter -0-	15	87,600.

Standard Deduction for —
 • Single or Married filing separately, \$12,400
 • Married filing jointly or Qualifying widow(er), \$24,800
 • Head of household, \$18,650
 • If you checked any box under Standard Deduction, see instructions.

BAA For Disclosure, Privacy Act, and Paperwork Reduction Act Notice, see separate instructions. Form 1040 (2020)

Form 1040 (2020) Page 2

16	Tax (see instructions). Check if any from Form(s): 1 <input type="checkbox"/> 8814	16	
2 <input type="checkbox"/> 4972 3 <input type="checkbox"/>		17	15,110.
17	Amount from Schedule 2, line 3	18	15,110.
18	Add lines 16 and 17	19	
19	Child tax credit or credit for other dependents	20	
20	Amount from Schedule 3, line 7	21	0.
21	Add lines 19 and 20	22	15,110.
22	Subtract line 21 from line 18. If zero or less, enter -0-	23	
23	Other taxes, including self-employment tax, from Schedule 2, line 10	24	15,110.
24	Add lines 22 and 23. This is your total tax		
25	Federal income tax withheld from:		
a	Form(s) W-2	25a	
b	Form(s) 1099	25b	
c	Other forms (see instructions)	25c	
d	Add lines 25a through 25c	25d	
26	2020 estimated tax payments and amount applied from 2019 return	26	
27	Earned income credit (EIC)	27	
28	Additional child tax credit. Attach Schedule 8812	28	
29	American opportunity credit from Form 8863, line 8	29	
30	Recovery rebate credit. See instructions	30	
31	Amount from Schedule 3, line 13	31	
32	Add lines 27 through 31. These are your total other payments and refundable credits	32	
33	Add lines 25d, 26, and 32. These are your total payments	33	0.
34	If line 33 is more than line 24, subtract line 24 from line 33. This is the amount you overpaid	34	
35a	Amount of line 34 you want refunded to you. If Form 8888 is attached, check here	35a	
b	Routing number	c	Type: <input type="checkbox"/> Checking <input type="checkbox"/> Savings
d	Account number		
36	Amount of line 34 you want applied to your 2021 estimated tax	36	
37	Subtract line 33 from line 24. This is the amount you owe now	37	15,110.
	Note: Schedule H and Schedule SE filers, line 37 may not represent all of the taxes you owe for 2020. See Schedule 3, line 12e, and its instructions for details.		
38	Estimated tax penalty (see instructions)	38	

Refund
 Direct deposit? See instructions.

Amount You Owe
 For details on how to pay, see instructions.

Third Party Designee
 Do you want to allow another person to discuss this return with the IRS? See instructions. Yes. Complete below. No

Designee's name ▶ ANDREW POLLOCK, CPA Phone no. ▶ (801)-707-4000 Personal identification number (PIN) ▶ 12278

Sign Here
 Under penalties of perjury, I declare that I have examined this return and accompanying schedules and statements, and to the best of my knowledge and belief, they are true, correct, and complete. Declaration of preparer (other than taxpayer) is based on all information of which preparer has any knowledge.

Your signature	Date	Your occupation	If the IRS sent you an Identity Protection PIN, enter it here (see inst.) ▶
ANDREW POLLOCK, CPA		CLERICAL	
Spouse's signature. If a joint return, both must sign.	Date	Spouse's occupation	If the IRS sent your spouse an Identity Protection PIN, enter it here (see inst.) ▶

Phone no. Email address

Preparer's name ▶ ANDREW POLLOCK, CPA Preparer's signature ▶ ANDREW POLLOCK, CPA Date PTIN Check if: Self-employed

Paid Preparer Use Only
 Firm's name ▶ INTEGRATED CPAS, PLLC Phone no. 801-707-4000
 Firm's address ▶ 3191 S VALLEY STREET Firm's EIN ▶
 SALT LAKE CITY, UT 84109

Go to www.irs.gov/Form1040 for instructions and the latest information. Form 1040 (2020)

LLC – 46,175 in 1120S Earnings, 50,000 in W2 = 14,221 (and no audit)

Form **1040** Department of the Treasury — Internal Revenue Service (99) **2020** U.S. Individual Income Tax Return OMB No. 1545-0074 IRS Use Only — Do not write or staple in this space.

Filing Status Single Married filing jointly Married filing separately (MFS) Head of household (HOH) Qualifying widow(er) (QW)

Check only one box.
If you checked the MFS box, enter the name of your spouse. If you checked the HOH or QW box, enter the child's name if the qualifying person is a child but not your dependent ▶

Your first name and middle initial Last name Your social security number

If joint return, spouse's first name and middle initial Last name Spouse's social security number

Home address (number and street). If you have a P.O. box, see instructions. Apt. no. Presidential Election Campaign
Check here if you, or your spouse if filing jointly, want \$3 to go to this fund. Checking a box below will not change your tax or refund.
 You Spouse

Foreign country name Foreign province/state/country Foreign postal code

At any time during 2020, did you receive, sell, send, exchange, or otherwise acquire any financial interest in any virtual currency? Yes No

Standard Deduction Someone can claim: You as a dependent Your spouse as a dependent
 Spouse itemizes on a separate return or you were a dual-status alien

Age/Blindness You: Were born before January 2, 1956 Are blind Spouse: Was born before January 2, 1956 Is blind

Dependents (see instructions):
If more than four dependents, see instructions and check here ▶

(1) First name	Last name	(2) Social security number	(3) Relationship to you	(4) <input checked="" type="checkbox"/> if qualifies for (see instructions): Child tax credit	Credit for other dependents

1	Wages, salaries, tips, etc. Attach Form(s) W-2	1	50,000
2a	Tax-exempt interest	2a	
		b	Taxable interest
2b		2b	
3a	Qualified dividends	3a	
		b	Ordinary dividends
3b		3b	
4a	IRA distributions	4a	
		b	Taxable amount
4b		4b	
5a	Pensions and annuities	5a	
		b	Taxable amount
5b		5b	
6a	Social security benefits	6a	
		b	Taxable amount
6b		6b	
7	Capital gain or (loss). Attach Schedule D if required. If not required, check here	7	
8	Other income from Schedule 1, line 9	8	46,175
9	Add lines 1, 2b, 3b, 4b, 5b, 6b, 7, and 8. This is your total income	9	96,175
10	Adjustments to income:		
a	From Schedule 1, line 22	10a	
b	Charitable contributions if you take the standard deduction. See instructions	10b	
c	Add lines 10a and 10b. These are your total adjustments to income	10c	
11	Subtract line 10c from line 9. This is your adjusted gross income	11	96,175
12	Standard deduction or itemized deductions (from Schedule A)	12	12,400
13	Qualified business income deduction. Attach Form 8995 or Form 8995-A	13	
14	Add lines 12 and 13	14	12,400
15	Taxable income. Subtract line 14 from line 11. If zero or less, enter -0-	15	83,775

Standard Deduction for —
• Single or Married filing separately, \$12,400
• Married filing jointly or Qualifying widow(er), \$24,800
• Head of household, \$18,650
• If you checked any box under Standard Deduction, see instructions.

BAA For Disclosure, Privacy Act, and Paperwork Reduction Act Notice, see separate instructions. Form 1040 (2020)

Form 1040 (2020) Page 2

16 Tax (see instructions). Check if any from Form(s): 1 8814
2 4972 3

16	Tax	16	14,221
17	Amount from Schedule 2, line 3	17	
18	Add lines 16 and 17	18	14,221
19	Child tax credit or credit for other dependents	19	
20	Amount from Schedule 3, line 7	20	
21	Add lines 19 and 20	21	0
22	Subtract line 21 from line 18. If zero or less, enter -0-	22	14,221
23	Other taxes, including self-employment tax, from Schedule 2, line 10	23	
24	Add lines 22 and 23. This is your total tax	24	14,221
25	Federal income tax withheld from:		
a	Form(s) W-2	25a	
b	Form(s) 1099	25b	
c	Other forms (see instructions)	25c	
d	Add lines 25a through 25c	25d	
26	2020 estimated tax payments and amount applied from 2019 return	26	
27	Earned income credit (EIC)	27	
28	Additional child tax credit. Attach Schedule 8812	28	
29	American opportunity credit from Form 8863, line 8	29	
30	Recovery rebate credit. See instructions	30	
31	Amount from Schedule 3, line 13	31	
32	Add lines 27 through 31. These are your total other payments and refundable credits	32	
33	Add lines 25d, 26, and 32. These are your total payments	33	0
34	If line 33 is more than line 24, subtract line 24 from line 33. This is the amount you overpaid	34	
35a	Amount of line 34 you want refunded to you. If Form 8888 is attached, check here	35a	
b	Routing number		
c	Type: <input type="checkbox"/> Checking <input type="checkbox"/> Savings		
d	Account number		
36	Amount of line 34 you want applied to your 2021 estimated tax	36	
37	Subtract line 33 from line 24. This is the amount you owe now	37	14,221
	Note: Schedule H and Schedule SE filers, line 37 may not represent all of the taxes you owe for 2020. See Schedule 3, line 12e, and its instructions for details.		
38	Estimated tax penalty (see instructions)	38	

Refund

Direct deposit? See instructions.

Amount You Owe
For details on how to pay, see instructions.

38 Estimated tax penalty (see instructions) ▶ 38

Third Party Designee
Do you want to allow another person to discuss this return with the IRS? Yes. Complete below. No
See instructions.

Designee's name ▶ ANDREW POLLOCK, CPA Phone no. ▶ (801)-707-4000 Personal identification number (PIN) ▶ 12278

Sign Here
Under penalties of perjury, I declare that I have examined this return and accompanying schedules and statements, and to the best of my knowledge and belief, they are true, correct, and complete. Declaration of preparer (other than taxpayer) is based on all information of which preparer has any knowledge.

Joint return? Your signature Date Your occupation CLERICAL
If the IRS sent you an Identity Protection PIN, enter it here (see inst.) ▶

Spouse's signature. If a joint return, both must sign. Date Spouse's occupation
If the IRS sent your spouse an Identity Protection PIN, enter it here (see inst.) ▶

Phone no. Email address

Paid Preparer Use Only
Preparer's name ANDREW POLLOCK, CPA Preparer's signature ANDREW POLLOCK, CPA Date PTIN Check if: Self-employed
Firm's name ▶ INTEGRATED CPAS, PLLC Phone no. 801-707-4000
Firm's address ▶ 3191 S VALLEY STREET
SALT LAKE CITY, UT 84109 Firm's EIN ▶

Go to www.irs.gov/Form1040 for instructions and the latest information. Form 1040 (2020)

TAX PLANNING STRATEGIES YOU NEED TO KNOW



ACTUAL VS MILEAGE

- 2022: \$0.585

Actual Method (Business-use %)			Standard Method		
 Gas	 Repairs	OR		56 cents per mile	
 Depreciation	 Oil				Tax Year 2020: 57.5 cents per mile
 Fees	 Tires				Tax Year 2019: 59 cents per mile
 Insurance	 Washes				
 Lease Payments	 Registration				

QBID - SECTION 199A

- No C
- Health, law, accounting, actuarial science, performing arts, consulting, athletics, financial services, or brokerage services
- W2 wages
- Equipment



SECTION 223

- Health Savings Accounts
- 2022 individual: \$3,650
- 2022 family: \$7,300
- Age 55+ \$1,000 extra catch up



SECTION 179

- Deducting the Cost of Equipment as an Expense
- \$1,020,000 limit (up from \$510,000)
- HVAC, fire protection systems, alarm systems, and security systems



SECTION 401(K)

- Compensation Deferral
- Pre-tax \$19,500 limit for 2020
- After tax \$37,500 limit for 2020
- IRA limit: \$6,000 (due by next year's filing)



HOME OFFICE DEDUCTION

- Employees do not qualify
- Exclusive and regular use
- Principal place of business
- Garages are included
- Simplified method: \$5/sq ft



BUSINESS ENTITIES

A photograph of a large-scale construction site. Several multi-story buildings are under development, with their facades partially covered in blue safety netting. Yellow tower cranes are positioned around the site, and the sky is filled with large, white clouds. The text "BUSINESS ENTITIES" is overlaid in large, bold, yellow letters across the center of the image.

SOLE PROPRIETOR OVERVIEW

- Schedule C simplicity
- Pass-through tax rates
- QBID
- Flexibility
- Schedule C risk
- SE tax on draws
- Less deductions available



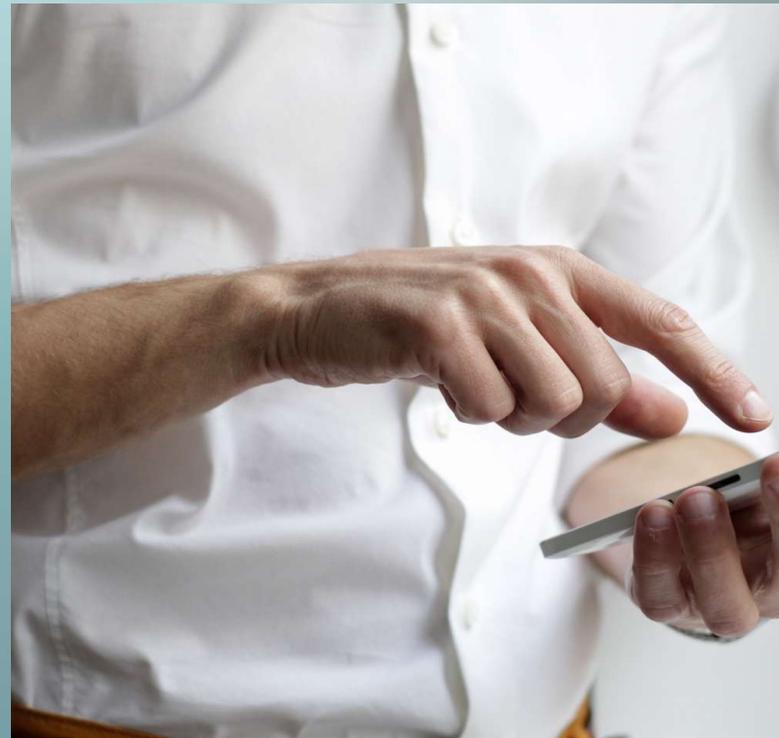
PARTNERSHIP OVERVIEW

- 1065
- Pass-through tax rates
- QBID
- Flexibility
- SE tax on draws
- Less deductions available



S CORP OVERVIEW

- 1120S
- Pass-through tax rates
- QBID
- Not flexible (no real property)
- No SE tax on draws
- Retroactive S Election available



C CORP OVERVIEW

- 1120
- 21% flat tax rate
- Dividend tax
- AET tax
- Not flexible (no real property)
- Most deductions available



ANDREW POLLOCK, CPA

- Integrated Accounting Solutions
- (801) 707 - 4000
- info@integratedcpas.com

